

Board of Trustee Meeting March 25, 2024 at 7:00pm

Attendees	Dermoth Mattison, Executive Director (ex-officio trustee)	Present
1	Keith Brown (Chair)	Present
2	Kanika Mobley (Secretary)	Present
3	Adel Hageb (Treasurer)	Absent
4	Margaret Banks (Trustee)	Absent
5	Michelle Haynes (Trustee)	Present
6	Karlene Cowan (Trustee)	Present
7	Kevin Warren (Trustee)	Present
8	Arturo Cuchillas (Trustee)	Present

Meeting Agenda

- 1. Welcome
- 2. Call to Order and Roll Call
 - O March Board Meeting called to order at 7: 10 pm
- 3. Approval of February Meeting Minutes
 - Kevin Warren motion to accept the reading of February minutes. Michelle Haynes seconded the minutes. Motion carried.
- 4. Public Comment Period
 - No public comments
- 5. Reelection of Class 2 Trustees- 3 year term
 - 1. Kevin Warren
 - Michelle Haynes motions to accept. Kanika Mobley seconded. Motion carries.
 - 2. Michelle Haynes
 - Kanika Mobley motions to accept. Kevin Warren seconded. Motion carries.



- 3. Margaret Banks-Butler
 - Michelle Haynes motions to accept. Kanika Mobley seconded. Motion carries.
- 6. Executive Director's Report
 - Facility
 - i. Terminated lease for current site.
 - ii. We've designed and installed a banner for the new building for marketing purposes.
 - iii. We're narrowing our search of a moving company.
 - iv. We're currently seeking a certificate of occupancy with NYSED for a new site.
 - o Operations
 - i. Enrollment
 - 1. Total Enrollment: 151 (over enrolled)
 - a. Kindergarten: 91b. 1st grade: 60c. SWD: 12%d. ELL: 30%e. ED: 72%
 - 2. Attendance
 - a. Kindergarten: 84%b. 1st grade: 86%
 - 3. Student recruitment
 - a. Total new apps=150
 - 4. Student Intent to Return: 99%
 - 5. Staff Intent to Return: 99%
 - 6. Winter Survey
 - a. Parents
 - b. Staff
 - Academic (MAP data Proficiency (70% or higher))
 - 1. ELA Comparatives
 - a. Kindergarten Fall: 26% → Winter: 71%
 b. 1st grade Fall: 30% → Winter: 60%



- 2. Math Comparatives
 - a. Kindergarten Fall: 27% → Winter: 66%
 - b. 1st grade 20% increase!

IA Data Proficiency (75% or higher)

- 1. ELA Comparatives
- a. **Kindergarten** #1 (Oct): 57% /#2 (Dec): 28% / #3 (March): 78%
- b. **1st Grade** #1 (Oct): 56% /#2 (Dec): 53% / #3 (March): 77%
- 2. Math Comparatives
- a. Kindergarten #1 (Oct): 54% /#2 (Dec): 68% / #3 (March): 85%
- b. **1st Grade** #1 (Oct): 81% /#2 (Dec): 82% / #3 (March): 75%
- Michelle Haynes motions to accept the Executive Director's Report. Kevin Warren seconded.
 Motion carries.

7. Finance

- i. Summary
- 1. Beginning cash flow projected to be positive through June
- 2. Made a payment of \$50K to loan
- 3. Payments steadily coming in. 95% paid within last 30 days.
- 4. Ending the year with small surplus
- ii. Revenue:
- 1. South Shore recognized \$2.5M in revenue, projecting \$3.7M for the year ending June 2024. The revenue is based on enrollment, CSP budget, and contributions.
- iii. Personnel:
- 1. South Shore spent \$1.3M on personnel costs, projecting \$2.2M for the year ending June 2024.
 - a. For Taxes and Benefits we are expecting to spend 384K instead of 444K.

iv. OTP:

- 1. South Shore spent \$1.0M other than personnel costs, projecting \$1.4M for the year ending lune 24
 - a. For Professional and contracted services, we are expecting to spend 581K instead of 526K.
 - b. For Office Expenses we are expecting to spend 24K instead of 19K.
 - c. Saving in the Taxes and Benefits will help us to offset this higher cost.



8. Executive Session

- FY25 Budget Session Updates
 - Kevin Warrant motions to enter into executive session. Michelle Haynes seconded. Board enters into Executive session at 8:48 pm.
 - o Board exits executive session at 9:15 pm

9. Adjournment

• Arturo Cuchillas motions to adjourn. Keith Brown seconded. Meeting adjourned at 9:16 pm

Next board meeting scheduled for Apr 29, 2024at 7 pm.